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## Romiley Board Mill increase productivity with new fleet from Briggs

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### SITUATION

Romiley Board Mill are a leading cardboard packaging supplier & manufacturer, based in Stockport. Previously, their materials handling equipment has been supplied by a number of different companies, with Briggs Equipment being one. However, as part of their ongoing efficiency drive, Romiley wanted to move to a sole MHE supplier.

### SOLUTION

As sole supplier, Briggs will be able to deliver greater consistency across Romiley's operations The first phase of new equipment was delivered recently, which included a fleet of LPG and Electric Yale Forklifts, complete with paper clamp attachments and a comprehensive set of safety features. The trucks will work across a 24 hour shift period, so we needed a robust and reliable product. The BE Portal fleet management platform is also a really useful tool for Romiley as it provides a better insight into the performance of the equipment and helps identify areas for improvement.

### RESULT

Peter Wilson, Briggs Equipment's Sales Executive, commented: "We are delighted to be expanding our ongoing partnership with Romiley Board Mill.

"The new trucks tick a number of boxes for the customer. The switch from diesel and LPG machines will have a really positive impact on their sustainability performance, but it's also cost-effective in the long-term and will help deliver positive benefits right throughout the business."

"It's really important for us to have that sole supplier, especially from a service perspective as it helps promote greater consistency

We have a really good relationship with the Briggs engineers, so from that perspective it was a nobrainer. Importantly, we have also made the switch from diesel to electric and LPG machines, which will help reduce our impact both in terms of air and noise pollution.

"We've also invested in a number of safety attachments for the new trucks, including Halo blue lights, white noise alarms and hydraulic accumulators, which all demonstrate our commitment to the safety of our people."

Jon Barnes, Safety and Environment Manager, Romiley Board Mill

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